



# SEATING & POSITIONING

WE'VE GOT SEATING COVERED

## HIGHLIGHTS

- Invacare's lightest back support - the Matrix MX2
- Vicair 02 offers increase in size range
- Aerotech - the air cushion for 'high risk'
- Matrix Mini series - the complete paediatric solution
- New Ankle Huggers from Bodypoint

## WELCOME...

...to our Spring newsletter packed with a great selection of seating and positioning products from Invacare. Now we can offer more profiling cushions in more sizes providing a greater choice with our Vicair 02 range. Plus new products, and some tantalising promotions with demo stock offers to put a spring in your seating range!

Find out more inside...

## NEW & IMPROVED PROPAD REVOLVE Si

We have redeveloped the Propad Revolve Si with an amended foam composition for improved comfort and immersion. In addition, the Visco side has been removed, while still offering the same height.

As of 12 March 2018, Invacare will be manufacturing and distributing this new and improved version.

**Ask your local Territory Manager for a trial.**





**matrx**  
SEATING SERIES

- Carbon Fibre shell
- Exceptionally lightweight
- Wide choice of heights
- Easy set-up hardware

## HAVE YOU SEEN THE NEW MATRX MX2?

### Our lightest backrest yet!

The new MX2 is based on Invacare's 'easy-set' hardware which our Matrix PB and Elite backs are renowned for, but has taken inspiration from the lightweight mini hardware used in the Matrix Mini back; providing familiarity as well as superior stability in this lightweight design.

The back-shell features cut outs which further enhance its lightweight design and offers breathability as well as featuring vertical slots for easy height adjustments, even while the individual is seated. Matrix MX2 hardware offers a wider choice of heights from 150mm to 410mm and has stepless angle adjustments for the perfect fit. The ultra lightweight Carbon Fibre plate with 'fixed mount' hardware option offers maximum shock absorption.

The MX2 provides superb functionality to suit a wider range of clients, and is perfect for those looking for a consistently performing product for everyday active lifestyles.



**Just ask your Invacare Specialist Rehab Territory Manager for a demonstration or visit our website for more details.**

## NEW MATRX ELAN HEADREST FOR FLEX 3 TENSION ADJUSTABLE BACK

Invacare's newest headrest offers multifunctional adjustments for optimal positioning and support. It has a wide variety of headpad options including the 4-point, and is compatible with Rea Azalea solid back using adapter (code 1603252). The Matrix Elan can now fit the Flex 3 Tension Adjustable Back and Action range with the new TAB adapter (code: 1629412).

For more product details visit [www.thinkclinicalseating.co.uk](http://www.thinkclinicalseating.co.uk)



# INTRODUCING MORE OF THE VICAIR O2 FAMILY

Vicair's SmartCell technology offers optimum comfort, positioning and pressure distribution across a wide range of cushions to support those clients considered 'At Risk' to 'Very High Risk' categories. The O2 range allows you to machine wash without removing the SmartCells!

Since the AllRounder O2 was introduced last year, the popular Vector O2 was further improved and now April 2018 will see a further two new additions launched into Vicair's O2 range - Adjuster O2 and Active O2. These newest cushions bring 145 sizes, offering the greatest range of sizes ever!

145 sizes  
available!

**VICAIR**<sup>®</sup>

## Active O2

The Active O2 cushion features a combination of foam and SmartCell technology, offering superior ischial offloading and protection with excellent lateral and frontal stability and is ideal for frequent (and quieter) transfers.



## Adjuster O2

The classic Vicair Adjuster O2 has been a popular choice with many clinicians due to its high performance in redistributing pressure and catering for clients with functional or anatomical body asymmetry. The O2 addition features the exact same benefits as the classic model but with the added ability to machine wash the whole cushion.

Download the 2018 Vicair catalogue at [thinkclinalseating.co.uk](http://thinkclinalseating.co.uk) or  
request a printed copy (code:1628860) for further details

## Allrounder O2

A very unique inclusion in the Vicair range, the AllRounder O2 is a combination of cushion and harness attachment, allowing the product to remain attached and transfer with the client for protection on the go. The AllRounder O2 is a popular choice for active individuals pursuing sports activities.



## Vector O2

The Vector O2 is by far Vicair's champion cushion, not surprisingly due to its superior pressure redistribution, immersion and offloading abilities. Featuring nine compartments, the Vicair Vector O2 can be adjusted to suit individual postural needs for maximum stability and extra positioning of the legs.



**VICAIR®**

## HAVE YOU CONSIDERED VICAIR BACKS TO AID FUNCTIONALITY AND HELP MAINTAIN EQUILIBRIUM?

Vicair isn't simply a cushion range – it's a seating system. Achieve a high-level seating solution by combining Vicair cushions and backs.

## Vicair FlexBack - specifically designed for the Rea Azalea Flex 3 & Modulite

The Flexback was designed specifically to provide superior pressure redistribution and individual positioning capabilities when used on Rea Azalea passive wheelchairs. It can be easily installed by securing to the back board with Velcro®.

'Very high risk'



- Built-in side laterals
- Spacer style fabric
- 24 month warranty!
- Use on power or passive chairs

'Very high risk'



## Vicair Anatomic Back

A universal system offering optimal positioning through a combination of air-filled cells and a tension adjustable backrest. This high-quality solution ultimately provides superior postural support and pressure redistribution. An ideal solution for clients at 'Very High Risk' and accommodates a range of postural anomalies including extreme Scoliosis.

Ask your local Invacare Specialist Rehab TM about combining Vicair's highly-adaptable backrests and cushions for very/high-risk pressure area care.

# matrx

SEATING SERIES

- Consists of backrest, headrest & cushion
- Superb immersion
- Waterfall edge on cushion
- Easy set-up hardware



## MATRIX MINI SERIES

### The Complete Paediatric solution

Our highly successful Matrix Mini series consists of backrest, headrest and cushion. The Matrix Mini back utilises smaller versions of the well-known and popular Matrix easy-set hardware, while the recently introduced Matrix Mini PS cushion offers a waffled underside for superb immersion and the same waterfall edge as featured on the Libra.

For more details visit [thinkclinicalseating.co.uk](http://thinkclinicalseating.co.uk)



## LOOKING FOR A CUSHION SPECIFICALLY FOR INDIVIDUALS AT 'VERY HIGH RISK' OF DEVELOPING PRESSURE ULCERS?



The **Invacare Aero-tech** cushions can offer an ideal solution as part of your pressure ulcer management plan. Its designed specifically for optimum comfort with the continual movement of air through the cushion to protect the ischial tuberosities and the coccyx area.

This provides an infinitely adjustable, low friction and low shear environment to protect those clients who are vulnerable to pressure damage.

**SPECIAL PRICES AVAILABLE JUST CALL OUR TEAM!**

## THERE'S SO MUCH MORE TO BODYPOINT!

We are pleased to announce that we have increased our Bodypoint range of positioning products. These new parts add almost 35% to last year's products to provide a comprehensive range.

The following items have been added to the collection:

- Standard PivotFit harnesses
- Rear pull PivotFit harnesses
- Monoflex with underarm release
- Additional mounting options and hardware including frame saver shims, T-slot fastening kits in packs of 50 and end fitting kits.

**Ask your local Invacare Specialist Rehab Territory Manager for more details.**



## All-in-One Ankle Huggers<sup>®</sup>

We are pleased to announce that Bodypoint have redeveloped their ankle huggers to feature a low-profile ErogLatch™ which offers an easy hook-and-loop adjustment for the right fit every time.

- Contrast colour stitching
- Upgraded hook-and-loop material
- Softer, wrinkle-free CORDURA® edge binding
- Thicker webbing for improved handling

These new Ankle Huggers<sup>®</sup> will supersede the existing version from the **12 March 2018** - see **Bulletin PU1195**.



Available  
Now!



## FLO-TECH BACKS

These original backrests are designed to offer extra lumbar support for individuals using a wheelchair or a standard armchair.

**WE'RE OFFERING A GREAT DEAL ON OUR FLO-TECH BACKS - ASK YOUR LOCAL REPRESENTATIVE FOR SPECIAL PRICES!**

**SPECIAL  
OFFER!**

## WHY NOT BENEFIT FROM OUR REFURB/RECYCLE DEAL!

We can offer a great recycle scheme that could boost your seating and positioning range with little cost impact to your budget.

Your local Invacare Territory Manager can review your service and offer new Matrix backs with attractive discounts in return for any old back - including competitors!

**Just ask your local Invacare Specialist Rehab TM for details.**



## EXHIBITIONS & EVENTS 2018

**Don't forget to put the dates in your diary!**

European Seating Symposium  
Trinity College, Dublin  
12-15 June

Posture Mobility Group  
Manchester Central, Manchester  
23-25 July

The OT Show  
NEC, Birmingham  
21-22 November

More details at [www.thinkclinicalseating.co.uk](http://www.thinkclinicalseating.co.uk)



**INVACADEMY**  
Success Through Excellence

## TRAINING CALENDAR 2018

Invacademy offers a range of clinical, technical and education based training that counts towards CPD. Take advantage of our **FREE** training courses:

### Invacare Seating & Positioning course

- 20 March
- 20 September

### Impetus\* – Assessment and Prescribing wheelchairs

- 20 & 21 June
- 6 & 7 November

\* Chargeable at £149 per person



To book your place, just call our Marketing team on 01656 776283 or email [Uk@invacare.com](mailto:Uk@invacare.com).

View our comprehensive course listing here:  
[www.invacare.co.uk/invacademy](http://www.invacare.co.uk/invacademy)  
or just call us for a calendar and course book!

# GET IN TOUCH - WE'RE HERE TO HELP YOU

Our team is always available for clinical assessments, product training and staff updates. Don't miss the opportunity to update new and existing team members with the latest Seating and Positioning product awareness from Invacare.

## Meet the Specialist Rehab Team



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